

1st Quarter Promotion

Lanny Wolfe

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008					
Commodity #	536285					
HH Type	WIN JAN .70/2 PK					
Units per Display	20					
Suggested Load	FF BOX, LT BOX					
Display Payment	\$1.50					
1st. Order Date	11/10/97					
1st. Delivery Date	12/1/97					
H/H Dates	1/5/97-2/27/97					
Pos Support Kit - item #:	536285					
Includes:	PREASSEMBLED COUNTER DISPLAYS POS CARD, 20 SLEEVES					
Total Displays Allocated	Cs. Total	WIN BOX	WIN LT BOX	# Displays	VAP Disp	Ship Date
1,545	206	103	103	(15)	Display Increment	
Shipping Locations						
- ✓ 073310 John Bricks	2	1	1	15	15	
- ✓ 109310 188 Halsey /Myrtl	30	15	15	225	225	
- ✓ 176640 Eisler & Co.	10	5	5	75	75	
- ✓ 193350 Fernandez	2	1	1	15	15	
- ✓ 227040 Glikin Bros.	6	3	3	45	45	
- ✓ 305520 Irvington	12	6	6	90	90	
- ✓ 334410 King Vending	8	4	4	60	60	
- ✓ 339120 Edmund Kleiner	2	1	1	15	15	
- ✓ 347392 Consolidated	60	30	30	450	450	
- ✓ 363720 Pine Lesser	8	4	4	60	60	
- ✓ 434400 A. Monteverdi	4	2	2	30	30	
- ✓ 488910 Paterson	12	6	6	90	90	
- ✓ 535731 North Jersey	8	4	4	60	60	
- ✓ 536808 M. Bernstein	14	7	7	105	105	
- ✓ 602280 South Beach Nov	8	4	4	60	60	
- ✓ 613680 Star Tobacco	2	1	1	15	15	
- ✓ 641180 Thomson-Okun	6	3	3	45	45	
- ✓ 648590 A. Trenk	6	3	3	45	45	
- ✓ 658500 United Candy	6	3	3	45	45	
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail.

Recommended VAP payment to direct accounts is \$28/12M case, to load, display, and ship. This equates to \$14 per 6M promotional case.

51842 7125

Ci: Cecilia
Audrey
Janney

51842 7126

11/21/97

Entered 11/24/97

881

R.J. REYNOLDS TAB, 9094179876

11/21/97 16:59

TO: Customer Services Dept.
FROM: Margaret A. Sullivan, Promotions Coordinator (1210)
PHONE: (732) 225-3219
FAX: (732) 417-9076

Please return this sheet via fax with dollar amounts and one invoice #
for South Beach. Please order the following:

PROMOTION: 800008 - WINSTON 82G, 70% OFF 2-PACKS

S AMTS	ACCT #	EFT	ACCOUNT NAME	Winston BOX	WIN LT/BOX	SHIP DATE
✓ 1,547.56	0733100	1997	JOHN BRICKS	1	1	15-Dec
✓ 8,213.44	1088100	3511	188 HALSEY/MYRT	15	15	15-Dec
✓ 2,751.57	1768400	3776	EISLER	5	5	15-Dec
✓ 550.31	1933500	3352	FERNANDEZ	1	1	15-Dec
✓ 1,642.69	2270400	1437	GLIKIN	3	3	15-Dec
✓ 3,301.88	3056200	3649	IRVINGTON	6	6	15-Dec
✓ 3,190.25	3344100	1934	KING VEND	4	4	15-Dec
✓ 547.56	3391200	1470	E. C. KLEINER	1	1	15-Dec
✓ 16,426.81	3473920	3409	CONSOLIDATED	30	30	15-Dec
✓ 2,201.26	3637200	ON FILE	PINE LESSER	4	4	15-Dec
✓ 1,100.63	4344000	ON FILE	A. MONTEVERDI	2	2	15-Dec
✓ 3,285.37	4889100	1839	PATERSON	6	6	15-Dec
✓ 2,196.76	5357310	3538	NORTH JERSEY	4	4	15-Dec
✓ 3,832.94	5368080	1599	M. BERNSTEIN	7	7	15-Dec
✓ 2,201.26	6022800	1174	SOUTH BEACH	4	4	15-Dec
INVOICE # FOR SOUTH BEACH: 3490272						
DRAFT DATE FOR SOUTH BEACH: 12/29						
✓ 547.56	6136800	1600	STAR	1	1	15-Dec
✓ 1,642.69	6411800	3214	THOMSON OKUN	3	3	15-Dec
✓ 1,642.69	6485900	1548	A. TRENK INC.	3	3	15-Dec
✓ 1,650.94	6586000	ON FILE	UNITED CANDY	3	3	15-Dec

D.O. # 112497

11/24/97 11:47

19910 711 3907

RJR CIS FIN SVCS

11/21/97

GARFIELD

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 109310

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:04
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORIGINAL		L	REMAIN	
		ORDER	ALLOC			E
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY	V	QTY
225	536285 WIN B2G .70 OFF DISPLA	20 SKU	5850	R		1560

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 7127

425 SMS584N2

SALES MATERIALS SYSTEM

12/01/97 11:05

ORDER COMPLETION

MASTER ORDER NBR: 7335-0380

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 97-12-12

ESTIMATED ORDER COST: 1,680.25

SPECIAL HANDLING COST: 10.50

PF4 - COMPLETE ORDER

PF2 - CARRIER INSTRUCTIONS

PF6 - SPECIAL HANDLING

PF11 - RESTART ORDER

PF12 - MAIN MENU (ABORT ORDER)

PF1 - HELP

51842 7128

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 535731

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:06
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
60	536285 WIN B2G .70 OFF DISPLA	20 SKU	5850	R	1335

=====(* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7129

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 334410

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:06
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
60	536285 WIN B2G .70 OFF DISPLA	20 SKU	5850	R	1275

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7130

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 339120

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:07
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
15	536285 WIN B2G .70 OFF DISPLAY	20 SKU	5850	R	1215

=====(* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7131

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 658500

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:08
MASTER ORDER NBR: 7335-0380

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY	V	QTY

QTY ITEM DESCRIPTION----- UNITS/SKU
45_ 536285 WIN B2G .70 OFF DISPLAY 20 SKU

5850 R 1200

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 7132

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 227040

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:09
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
45	536285 WIN B2G .70 OFF DISPLA	20 SKU	5850	R	1155

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7133

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 305520

SALES MATERIALS SYSTEM

ORDER REVIEW

12/01/97 11:10
MASTER ORDER NBR: 7335-0380

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY	V	QTY

QTY ITEM DESCRIPTION----- UNITS/SKU
90 536285 WIN B2G .70 OFF DISPLAY 20 SKU

5850 R 1110

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7134

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1221 / 648590

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:10
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
45	<u>536285 WIN B2G .70 OFF DISPLA</u>	20 SKU	5850	R	1020

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7135

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 193350

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:11
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)			MAXIMUM	ORIGINAL	L	REMAIN
QTY	ITEM	DESCRIPTION-----	UNITS/SKU	ORDER	ALLOC	E	ALLOC
15	536285	WIN B2G .70 OFF DISPLA	20 SKU	QTY	QTY	V	QTY
				5850	R		975

=====(* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7136

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 176640

SALES MATERIALS SYSTEM

ORDER REVIEW

12/01/97 11:11
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
75	536285 WIN B2G .70 OFF DISPLA	20 SKU	5850	R	960

=====(* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7137

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 363720

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:12
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
60	536285 WIN B2G .70 OFF DISPLAY	20 SKU	5850	R	885

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 7138

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 488910

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:13
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
90	536285 WIN B2G .70 OFF DISPLAY	20 SKU	5850	R	825

=====(* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 7139

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 602280

SALES MATERIALS SYSTEM

ORDER REVIEW

12/01/97 11:13
MASTER ORDER NBR: 7335-0380

SKU (LINES 1 - 1 OF 1 SHOWN)

QTY ITEM DESCRIPTION----- UNITS/SKU
60 536285 WIN B2G .70 OFF DISPLAY 20 SKUMAXIMUM ORIGINAL L REMAIN
ORDER ALLOC E ALLOC
QTY QTY V QTY
5850 R 735

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 7140

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 347392

SALES MATERIALS SYSTEM

ORDER REVIEW

12/01/97 11:14

MASTER ORDER NBR: 7335-0380

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY	V	QTY

QTY	ITEM DESCRIPTION-----	UNITS/SKU
450	536285 WIN B2G .70 OFF DISPLA	20 SKU

5850 R 675

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 7141

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 434400

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:14
MASTER ORDER NBR: 7335-0380

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY	QTY V	QTY

QTY ITEM DESCRIPTION----- UNITS/SKU
30 536285 WIN B2G .70 OFF DISPLAY 20 SKU

5850 R 225

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7142

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 536808

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:14
MASTER ORDER NBR: 7335-0380

SKU (LINES 1 - 1 OF 1 SHOWN)

SKU	ITEM DESCRIPTION-----	UNITS/SKU	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
105	536285 WIN B2G .70 OFF DISPLA	20 SKU	5850	QTY V R	QTY	

=====(* ASTERisks INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

PF1 - HELP

51842 7143

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 613680

SALES MATERIALS SYSTEM
ORDER REVIEW

12/01/97 11:15
MASTER ORDER NBR: 7335-0380

SKU	(LINES 1 - 1 OF 1 SHOWN)	MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY V	QTY
15	536285 WIN B2G .70 OFF DISPLAY	20 SKU	5850	R	90

=====(* ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 7144

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 641180

SALES MATERIALS SYSTEM

ORDER REVIEW

12/01/97 11:15
MASTER ORDER NBR: 7335-0380

SKU (LINES 1 - 1 OF 1 SHOWN)

MAXIMUM ORDER	ORIGINAL ALLOC	L E	REMAIN ALLOC
QTY	QTY	V	QTY

QTY ITEM DESCRIPTION----- UNITS/SKU
45 536285 WIN B2G .70 OFF DISPLAY 20 SKU

5850 R

75

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU

PF1 - HELP

51842 7145

425 SMS584N1
ORDER FROM: 12XXXX
SHIP TO: 1226 / 073310

**SALES MATERIALS SYSTEM
ORDER REVIEW**

12/01/97 11:15
MASTER ORDER NBR: 7335-0380

SKU (LINES 1 - 1 OF 1 SHOWN)

QTY	ITEM DESCRIPTION-----	UNITS/SKU	QTY	QTY
15	536285 WIN B2G .70 OFF DISPLAY	20 SKU		5850

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7146